

A stylized logo with the words "BREAKING NEWS" in a bold, sans-serif font. The text is white with a red outline and is set against a background of a blue and red abstract graphic that resembles a news broadcast or a control room interface.

Channel Partners Align with Portalis®

SOUTHEAST REGION: Since the successful launch at NAB 2013, multiple Reps, Dealers, and other Channel Partners have been inquiring and aligning themselves with the Portalis® team.

The latest Manufacturer's Representative to embrace the future is Philip Smith Associates, from Auburn, Alabama. Having worked in the broadcast and related industries for nearly 30 years, Philip has seen the launch of many products of every ilk, and has sold most of them. His career has spanned routers to switches to multi-viewers, and has now embraced a product that will revolutionize the engineering, design, and management of control rooms, worldwide: the pro-xi® Workstation Integrator.

Maintaining ties with only high-end, innovative, and world-class products, Philip is delighted to round out his career with such a innovative and cutting edge product line.

I have worked with many of the current staff at Portalis over the years. I also have seen how meticulous the development of the pro-xi has been as I monitored it along the way. A huge commitment to quality and doing it right is paramount to the mission and the success of our clients. I have no qualms about endorsing Portalis and look forward to presenting it to the individual markets.

— Phillip Smith, August 2013



About Portalis

Portalis LC, with offices in Salt Lake City, Utah, and The Netherlands, is the industry visionary in Workstation Integration technology and Virtual Control Room solutions. www.portalislc.com

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Protected by one or more of the following patents:

US PATENTS

7,498,846; 7,353,458; 7,770,131; 7,779,361

JAPANESE PATENTS:

4891782

Other foreign and domestic patents pending

Portalis and pro-xi are registered trademarks with the U.S Patent and Trademark Office